Competencies

Sales Assist

Supporting the sales team

The following documentation provides information that can be used when delivering products/features to the market.
Information is designed to highlight business value, showcase possible applications, and provide additional product knowledge:

Competency based access

The Competency feature provides the ability to track what certification/qualification a cardholder has, and then either allow or deny access based on the detail. Cardholders can have more than one competency, providing further ability to tailor zone access to only allow people in that should be there.

Business benefits

Competencies allow our customers to ensure that they people in zones have the necessary qualifications to be there. This allows them to:

- Provide proof that only qualified people are where they should be, helping to protect them liability in the event of an incident
- Ensure business continuity, the assurance that they won't have unqualified cardholders causing production shut downs.

Competencies can be set to automatically expire at the same time as the person's qualifications expire, thus disabling their access. Additionally, both the cardholder and their supervisor can be notified via SMS and/or email in advance of the certificate's expiry. This allows the site to organize for a recertification in advance of the expiry date, insuring against a surprise shut down due to pulling an employee out of work during a shift.

Examples of competencies are:

- Site Inductions
- First Aide Certificates
- Vehicle Licenses
- Alcohol Tests
- Drug Tests

Solution components

What products are involved in a solution like this?

- Controller 6000
- Workstation
- Command Centre v6.01 or higher
- Gallagher Reader
- Competency License
- Notifications License

Common customer FAQ's

Q. Are competencies a chargeable feature?

A. Yes and no. Every Command Centre License comes with one free. From there they need to be purchased individually as per

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the price found on the Price List.

Q. Can one Zone require multiple Competencies?

A. Absolutely

Q. Do Competencies work with Bulk Changes?

A. Sure do!

Q. Could this be used for lots more cases than listed above?

A. Yes it can. There are so many use cases for this feature that we can't possibly think of them all. We are constantly being surprised by new ways sites are implementing Competencies.

The people who know

Who are the people in the Gallagher team who can help with this solution.

- Tech Support

- **Rob Hughes,** Solutions Consultant - NZ

- **Brad Small,** Business Development Manager - AU

- **Scott Ridder,** Senior Product Manager - 3rd Party Alliances - NZ